
**FIRM PROFILE
2021**

CONTENTS

FIRM OVERVIEW	3
OUR VALUES	4
OUR PEOPLE	5
OUR EXPERTISE	8
OUR CLIENTS	12

FIRM OVERVIEW

FEMI ATOYEBI & CO.

Founded in 1987, Femi Atoyebi & Co. is a long-standing boutique law firm specialising in Finance, Maritime and International Trade Law. With an established presence in West Africa and a network which extends across six continents, the firm is recognised by its clients as outstanding in its provision of effective solutions and timely action.

Our strong dispute resolution team is matched by a strong commercial law practice that has positioned us to represent not only the largest Protection & Indemnity Clubs globally, but also capital investment firms, financial institutions and governmental bodies.

Led by Mr. Femi Atoyebi, a Senior Advocate of Nigeria with over 35 years' experience and his partner, Mr. Ayo Olorunfemi, the firm has achieved landmark victories in home and international courts.

For more than three decades, our team of dedicated lawyers have built rapport with leading law firms all over Africa, Asia & Europe. We leverage these relationships to help our clients work with confidence in any one market or across many.

By thinking on behalf of our clients every day, we anticipate what they want, provide what they need and build lasting relationships. We always do what it takes to help our clients achieve their personal and business goals.



OUR VALUES



Professionalism

Our people are technically competent and have great work ethics. Our clients are rest assured of the best legal services comparable to anyone anywhere in the world.

Integrity

Our people are trained to uphold a strict code of ethics. Over the years, we have gained our clients' trust through an unflinching commitment to integrity.

Excellence

We strive for perfection in all we do and consistently surpass the expectations of our clients. We are driven to win and this influences the choices we make.

Courtesy

We show respect to and empathy for all our stakeholders. We remain polite in all our dealings while we seek for the best solution in challenging situations.

There is a very collaborative spirit among the staff and this allows for a homogenous atmosphere for productivity and achievement. ”

- KOLA AWODEIN, ASSOCIATE

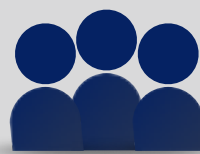
A BIT ABOUT US



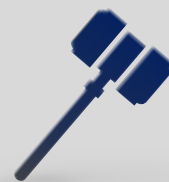
**3 WEST
AFRICAN
OFFICES**



**34 YEARS OF
PRACTICE**



**TEAM OF
COMMITTED
LAWYERS**



**A SENIOR
ADVOCATE OF
NIGERIA**

Empowerment

We equip our people with the knowledge, skills and resources to make the best decisions for themselves, our clients and our business.

**Here we are privileged to ”
work with the best talent to
implement innovative and
practical solutions to
facilitate business in Nigeria,
and across the globe.**

- ABIODUN OGUNBAMERU, ASSOCIATE

Femi Atoyebi & Co. is home to a team of seasoned and dedicated lawyers, recognised for their professionalism and expertise. We are made up of the best talent with the perfect balance of knowledge and skill in various areas of law.

Our integrity and collaborative work culture, helps us to deliver excellent services and counsel to our numerous clients locally and internationally. In-house, we prioritise personal and professional growth, ensuring our team remains well-rounded and at the top of their game.





SCAN THIS QR CODE TO
VISIT OUR WEBSITE

OUR EXPERTISE

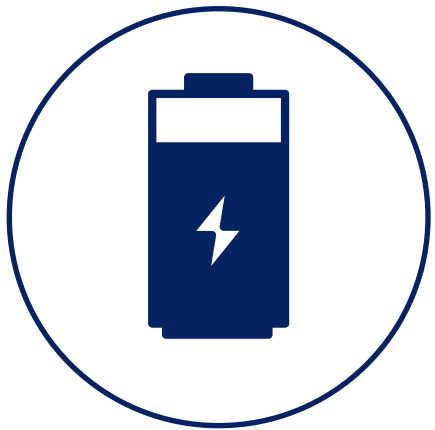
Femi Atoyebi & Co. boasts a leading Maritime and International Trade practice. We also specialise in diverse areas of the law including Finance, Oil & Gas, Energy, Taxation, Telecommunications and Labour disputes.



**MARITIME &
INTERNATIONAL
TRADE**



**COMMERCIAL,
FINANCE &
TAXATION**



OIL, GAS & ENERGY



TELECOMMUNICATIONS

MARITIME & INTERNATIONAL TRADE

We have a robust client portfolio on legal advisory services offered on every aspect of shipping law which includes collisions, pollution, salvage, wreckage cargo claims, charter party disputes, sales, purchase and registration of ships, ownership disputes, Arrest of ships, General Average, etc.

We act for nearly all of the Protection & Indemnity Clubs and in particular, members of the International Group, owners, Charterers & Solicitors in shipping, all over the world.

Within the maritime litigation field, we are known for our impeccable response time irrespective of the hours of the day because we understand the need for a vessel's quick turnaround to another port of call. Our core objective is to respond to our clients' call to protect their interests by responding quickly to issues of arrest and other urgent shipping matters.

COMMERCIAL & FINANCE

The developing African economy has not been insulated from the effects of the global pandemic. Nevertheless, government intervention to ensure the survival of commercial and sector-specific institutions has been insufficient and as such, several commercial and financial institutions have taken a hit.

This department offers immeasurable support services to the sector, working to support clients through this period. In particular, we provide legal support for the commercial and banking sectors on dispute resolution and enforcement, corporate and regulatory matters, strategic alliance, commercial litigation, transactions, finance, loan recovery, claims, amongst other things.

As a commercial law firm, we provide in-depth sector experience to our clients and key stakeholders, which continue to add significant value to the growth of their businesses, while guiding them through the difficult terrain of today's economy.

Our clients range from top banks, established local and international companies and other multinational corporate financial institutions.

TAXATION

With the down-turn in oil prices, the government has turned its attention to developing alternative sources of income and one of the areas they are looking at is taxation.

Tax laws and regulations are now being enforced more stringently and disputes are bound to arise between tax authorities, corporations and financial institutions, including international corporations trading in Nigeria. This division has been set up to cater for needs in these areas.

We have a strong team of specialists handling a variety of instructions for high-profile clients on tax and all tax related matters.

Some of our legal advisory services on tax matters include, but not limited to:

- Corporate Finance;
- International Tax;
- Litigation;
- Securitization; and
- Tax dispute resolution.

OIL, GAS & ENERGY

Nigeria remains ranked in the unit digit of the leading oil & gas producers in the world with the sector providing not less than 90% of its earnings. However, in the last few years, the price of oil has dropped sharply with the resultant effect on both the national economy and the operation of stakeholders in the industry.

We have a dedicated team in this specialty with a wide range of experience in managing and advising clients operating across the full spectrum of energy as well as oil & gas, especially on the following legal issues:

- Oil swap contracts
- Advisory support services on power plants & distribution
- Contracts/agreement
- Insurance & Reinsurance
- Local Content Act
- Regulatory compliance
- Disputes resolution
- Claims
- Casualties
- Legal assistance with acquisition of refineries

TELECOMMUNICATION

Our dedicated team advises a number of leading telecommunication companies in Nigeria on a full spectrum of legal and commercial issues. The team is adept in sundry regulatory and compliance issues in the converging areas of Information Technology (IT), Satellite Communications, Internet Service Provision, Community Telephony, Point-of-Sale Transactions Infrastructure, Base Station Co-location Agreements, and Base Station Leasing and Licensing.

The team is also positioned to provide efficient legal services in line with clients' strategic objectives in the following areas:

- Artificial intelligence;
- Anti-trust and competition;
- FinTech;
- e-Commerce;
- Cloud-based technology;
- Data protection and privacy;
- Cybersecurity;
- Internet of things;
- Big data;
- Cryptocurrencies and digital assets;
- Distributed ledger technology and blockchain;
- Franchising;
- Information technology agreements and disputes; and
- Software and systems ownership issues.



OUR CLIENTS

We act for clients and are correspondent Solicitors to leading law firms across six continents. Femi Atoyebi & Co. local operations extend to Port Harcourt, Warri and any part of the African continent where there are sea ports. The firm acts for the largest International P&I Clubs as well as for several independent vessel owners, managers and operators. We are also regularly consulted by the Association of Nigerian Ship Owners and Banks in the preparation and perfection of Ship Mortgages, Sales, Purchases and Registration.





FEMI ATOYEBI & CO.

OFFICES

**Lagos,
Nigeria**

Femi Atoyebi & Co.
Sea Voyager House
29 Norman Williams
Street,
South West Ikoyi,
Lagos

**Port Harcourt,
Nigeria**

Femi Atoyebi & Co.
Womfua House
4 Evelyn Close,
G.R.A. Phase II,
Port Harcourt,
Rivers

**Accra,
Ghana**

Femi Atoyebi & Co.
2rd Floor Munasak Plaza
Adjacent Dejoy Opp.
Abedi Pele
Lagos Avenue
East Legon
Accra, Ghana

 @femiatoyebico

 Femi Atoyebi & Co.

 @femiatoyebico

www.femiatoyebi.com.ng